Meeting Minutes  
New Mexico Behavioral Health Collaborative  
Meeting – September 25, 2008

1:00 p.m. – 5:00 p.m.  
State Capitol Building, Room 321 – Corner of Don Gaspar and Paseo De Peralta – Santa Fe, New Mexico

Handouts:  Copies of the NM Behavioral Health Purchasing Collaborative Meeting public hand-outs may be obtained from the website www.bhc.state.nm.us

<table>
<thead>
<tr>
<th>Topic</th>
<th>Discussion</th>
<th>Action/ Follow-Up/Agenda Items</th>
</tr>
</thead>
<tbody>
<tr>
<td>Present were:</td>
<td>Katie Falls/HSD, Karen Mesador/HSD, Alfredo Vigil/DOH, Dorian Dodson/CYFD, Bill Dunbar/CYFD, Bill Belzner/BHC Deputy CEO, Patrick Putnam/DDPC, Christina Stick/IAD, Liz Stefanics/HPC, Daniel Roper/DVR, Ricardo Campos/DOE, Michael Spanier/ALTSD, Dee Martinez/GCD, Richard Chavez/MFA, Bill Flores/NMHE, Peter Bochert/ACC, Catherine Cross Maple/FED, Rick Martinez/DDA, Angel Roybal/BHC</td>
<td></td>
</tr>
<tr>
<td>Pre-Meeting Updates</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CCSS Data Update</td>
<td>Bill Belzner, Collaborative Deputy CEO and ValueOptions announced that VONM has received clarification about their authority to manage CCSS services within the Medicaid Managed Care fund independently of the service guidelines and management controls that apply to the Medicaid Fee for Service fund and other non-Medicaid funds. Guidelines and controls currently in place for these funding sources will remain in place.</td>
<td></td>
</tr>
<tr>
<td>RFP Contract Update</td>
<td>Mr. Belzner reported that RFP Contract Process is on schedule. Proposals are due no later than 2:00 p.m. on October 8, 2008.</td>
<td></td>
</tr>
</tbody>
</table>
| Standing Committees Assignments | A Standing Committees Assignment Sign-up sheet was passed around to ask each of the Collaborative members to identify their choice for the subcommittees for which they wish to serve as a liaison. The Behavioral Health Purchasing Collaborative Executive Committee established the following sub-committees for them to choose from:  
1. Planning and Consumer Engagement  
2. Service Development  
3. Administration and Contract Management  
4. Quality Management |  |
<p>| Update on Native American LC Expansion | Suzanne Pearlman briefed the Collaborative regarding the review of process to date including the due date of August 29th by 4pm for expansion applications. Received 5 applications total: Mescalero Apache, Jicarilla Apache, Sandoval County Consortium, Rain Cloud Off Reservation and Eight Northern. |  |
| Jail Diversion | The Workgroup is continuing to review applications |  |</p>
<table>
<thead>
<tr>
<th>Topic</th>
<th>Discussion</th>
<th>Action/Follow-Up/Agenda Items</th>
</tr>
</thead>
<tbody>
<tr>
<td>Call to Order:</td>
<td>Alfredo Vigil, Chair called the meeting to order at 12:40 p.m., with a quorum present.</td>
<td></td>
</tr>
<tr>
<td>Introductions and Announcements</td>
<td>Shannon Padilla reported that the Family Specialist Curriculum is completed and will be printed through CYFD. Criteria for applications are in the process of being created. Budget to help complete the project will kick in some time between February and March. Gerri Dupree said that they are currently collaborating with OCA to work on service definitions as well as a work plan to obtain sustainability. Pat Putnam suggested that they seek out other state resources to help assist.</td>
<td></td>
</tr>
<tr>
<td>Discussion of Next BH Collaborative</td>
<td>Based on various considerations, it was the consensus of the Behavioral Health Collaborative to hold the next meeting in Santa Fe New Mexico. A MOTION was made by Dorian Dodson to approve the minutes from August 28, 2008 Behavioral Health Collaborative Meeting. The Motion was SECONDED by Ricardo Campos and was PASSED unanimously.</td>
<td></td>
</tr>
</tbody>
</table>
| Meeting Site                               | Handout-Value Added Services Plan Proposal for SFY 2009  
**Background:**  
ValueOptions New Mexico (VONM) allocates 4.5% of the total Medicaid Managed Care (MMC) revenue to Value Added Services (VAS). This includes non-entitlement services as well as community reinvestment funds. VONM expects the total revenue available in FY’09 to be approximately 10 million dollars. The actual amount may vary slightly depending on Medicaid Managed Care membership. The proposal includes details                                                                 |                                                                                                                                                                                                                                                                                                                                                                           |
| Approval of the NM Behavioral Health       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                           |
| Collaborative Meeting Minutes from August  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                           |
| 28, 2008                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                           |
| VONM Proposal for Community Reinvestment   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                           |
| and Value Added Services                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                           |

Using funds available through the Co-Occurring State Incentive Grant (COSIG) awarded to Behavioral Health Service Division within the Human Services Department, ValueOptions New Mexico will award $300,000 to a qualified provider organization to develop a new service or enhance an existing program to provide a therapeutic alternative to incarceration for adults who either are or at risk of being held in custody for behaviors associated with co-occurring behavioral health disorders. Responses must include a letter from the Local Collaborative Authorized Representative indicating that the letter of interest is consistent with the LC’s service plan. Funds will be available on October 15, 2008 to support services for a twelve month period.

Letters of Interest will be judged on the following criteria:
- Experience
- Assessed Need & Evaluation
- Sustainability
- Feasibility of Implementation
- Linkages between consumers, family providers, and law enforcement
- New or enhanced activity.
- At least 51% of the persons who benefit from the project are adults with co-occurring disorders.

Shannon Padilla reported that the Family Specialist Curriculum is completed and will be printed through CYFD. Criteria for applications are in the process of being created. Budget to help complete the project will kick in some time between February and March. Gerri Dupree said that they are currently collaborating with OCA to work on service definitions as well as a work plan to obtain sustainability.

Pat Putnam suggested that they seek out other state resources to help assist.
VONM Update on Move to Fee for Service

of both the non-entitled services and community reinvestment.
Eddy Broadway discussed in detail the following:

- Non-entitlement – Value Added Services
- Community Reinvestment – Value Added Services

VONM recommends the following five (five) priorities for Collaborative consideration:
1. Supportive Housing Development
2. System of Care development including core Services Agency (CSA) development (or expansion of Clinical Homes), wrap around training, person-centered planning and BHPC and LC trainings.
3. Consumer-run programs
4. Native American programs
5. Trilogy Network of Care

- Process and timeline-VONM shall make the decision about community reinvestment funding, i.e., which applications or projects to fund, in consultation with the Collaborative, Behavioral Health Planning Council, and Local Collaboratives (LC).

For projects that do not require a request for proposal (RFP), VONM targets November 2008 for award.

MOTION was made by Richard Chavez to approve the proposed plan in concept only and to direct Collaborative staff to negotiate with VONM the details of the wording on value added/non-entitlement services as well as the actual priorities and allocated funding percentages for community reinvestment services. The Motion was SECONDED by Liz Stefanics and was PASSED unanimously.


Overview: The report is the first monthly report to the Purchasing Collaborative regarding the transition of BHSD contracted programs that receive a 1/12th draw down on their contracts. The progress report includes a summary of technical assistance provided to each program.

Process: The VONM process for conducting the BHSD fee for service transition project involves the following major components:

- BHSD programs completed the Billing domain of the Provider Readiness survey to assist in delineating organizational and staffing issues that could have an impact on moving to a fee for service system. The Provider Readiness survey tool has been used since 2006 to review organizational issues for providers. A copy of the survey tool can be seen on the Purchasing Collaborative website with results from the network survey first completed in 2006.
- MLR data is presented to each BHSD provider on a monthly basis for review.
- VONM regional offices provide training and technical assistance to providers who are experiencing problems.
- Some programs that are reporting significant problems are receiving monthly technical assistance and/or taking part in weekly or monthly review meetings.
- The VONM Claims Department takes part in special reviews in which programs report differences in
Actions/Discussion

- Programs that report problems associated with CCSS or other higher level of care prior authorization problems receive reviews and technical assistance from VONM regional or clinical department staff.

**Results:** The year to date data indicates progress so far in the claims/encounters submissions for each program. The problems that are being encountered can be summarized in order of severity:

1. Claims lag
2. Problems
   - Billing practices.
   - Billing staff.
   - Consumer census
   - Comprehensive Community Support Services (CCSS)
   - Prior authorization for higher (out of home) levels of care

Handout- Report to the Purchasing Collaborative September 25, 2008

Susie Kimble, BHPC Vice-Chair reported the following:

1. There are currently 2 state proxy vacancies on the Council with the departure of Teresa Gomez, Deputy Secretary of the Indian Affairs Department, and Vivian Heye, Public Education Department.
2. Mark Edwards, proxy for Children Youth and Families Department, has undertaken new responsibilities with his department which often conflict with regular Council meetings.
3. The BHPC Annual Report was approved by the Council. Highlights of the report include FY08 accomplishments of the Council, its statutory subcommittees, and the local collaboratives.
4. The BHPC/LC Summit, held on Tuesday, September 23, was deemed a great success by many of the attendees. Presentations were primarily given by local collaborative members and other community members who participate in one way or another in the behavioral health system. The presentations highlighted how collaboration with multiple agencies, programs, state and local systems, served to develop and implement new programs and projects.
5. The Planning Council meeting on September 24 included presentations on:
   - The Consumer Satisfaction Survey
   - The Cultural Competency Workgroup Strategic Plan.
   - Project Trust
The Council provided input to the Survey and Strategic Plan including reconsidering how information is gathered and generated; e.g., involving family members, increasing the number of people surveyed, defining more broadly what “cultural competency” means, and helping communities to provide the services they need with limited resources.
7. Beginning in October - the BHPC will meet on the 3rd Wednesday, and the statutory subcommittees will meet on the Tuesdays before the Council meetings.
8. October 6 – BHPC retreat in Socorro to strategize how to streamline the Council and make it more effective and efficient. Discussion will include the possibility that all of the current vacancies will not be replaced and excessive absences from regular BHPC meetings could result in dismissal.
<table>
<thead>
<tr>
<th>Topic</th>
<th>Discussion</th>
<th>Action/Follow-Up/Agenda Items</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY10 Budget Collaborative Compilation</td>
<td>Handout- A copy of the Behavioral Health Planning Council Agenda from their September 24, 2008 meeting was provided to the Collaborative Members for review.</td>
<td></td>
</tr>
</tbody>
</table>
| | Handout- A draft of the FY 2010 Compilation Summary was reviewed only by the Behavioral Health Collaborative. It was not distributed for public viewing; therefore it will not be posted to the BHC web site. **Overview of the handout**<br> The columns included:  
  - Agency  
  - FY08 Actual Expenditures  
  - FY09 Operating Budget  
  - FY10 Base Request  
  - FY10 Expansion Request | |
| Report on Collaborative Conference (December 2008) | Handout- A draft letter titled FY2010 Legislative Priorities Requests From Local Collaboratives and FY2010 Local Collaborative Funding Requests was reviewed only by the Behavioral Health Collaborative. It was not distributed for public viewing; therefore it will not be posted to the BHC web site. **Overview of the handout**<br>The columns included:  
  - Strategic Priority FY10  
  - Region  
  - Local Collaborative  
  - $ Request  
  - Populations Served | |
| Medication Fund Proposal | Harrison Kinney reported on the 2008 Behavioral Health Collaborative conference that is taking place on December 2 – 5, 2008 at the Albuquerque Convention Center. He provided the Collaborative members with a binder which broke down the following sequence of events:  
  - Agenda  
  - Programming 12/02/08  
  - Programming 12/03/08  
  - Programming 12/04/08  
  - Programming 12/05/08  
  - Awards Ceremony  
  - Registration | |
<p>| | <strong>Handout- Medication Fund Description and FAQ's</strong>&lt;br&gt;The New Mexico Legislature this year appropriated $1 million to pay for medications for people who do not have access to medication programs such as Medicaid, or who are otherwise unable to pay for medications. The fund is primarily designed to help people who might become hospitalized, incarcerated or homeless because of a lack of medications to help control their symptoms. The fund was appropriated to address this particular need and will also help the Collaborative and ValueOptions evaluate medication funding needs for uninsured New Mexicans. In addition, the fund may be used as a bridge to provide medications until another | |</p>
<table>
<thead>
<tr>
<th>Topic</th>
<th>Discussion</th>
<th>Action/ Follow-Up/Agenda Items</th>
</tr>
</thead>
<tbody>
<tr>
<td>NM Screening Brief Intervention and Referral Treatment Program (SBIRT)</td>
<td>funding source becomes available, to pay for medications in a crisis situation, or to ease transition from a hospital, jail or prison. The funds will be available to treat both mental health and substance use disorders. Based upon the data currently available, it is anticipated that the majority of people using this fund will require assistance for 3 months or less, although long term funding may be available for individuals that do not have access to any other source of payment for medications, subject to the funding priorities and appropriation limitation. <strong>Handout- FY 09 BHSD Medication Fund Proposal</strong> The BHSD Medication Fund is a 1 million dollar fund with an 8% administrative allocation. Therefore, the fund has $920,000 available for direct medication costs. VONM has paid out a total of $2,283,430 for July and August 2008 combined. At this rate of utilization, if we do not change the program criteria, the fund will be out of money by February 2009. Recommended changes are listed as follows: 1) Formulary Changes 2) Reduce the duration of access to the “at risk” population 3) Limit the eligible population A <strong>MOTION</strong> was made by Katie Falls to accept the recommended changes to the BHSD Medication Fund program description and eligibility criteria, which will impact formulary changes, reduce the duration of access to the “at risk” population and limit eligible populations. As an addition to Section one (1), Formulary Changes, under Generic medications, it will be changed to read “Generic medication only for new clients coming into the program.” The motion was <strong>SECONDED</strong> by Bill Dunbar and was <strong>PASSED</strong>.</td>
<td></td>
</tr>
<tr>
<td>Handout- New Mexico Screening, Brief Intervention and Referral to Treatment (SBIRT) Program-SBIRT is an integrated behavioral health and medical care substance abuse service delivery model where individuals presenting for health services at primary care settings are screened for at risk or substance abusing problems and referred immediately to an on-site behavioral health consultant for brief intervention, brief treatment and/or referral to specialty care. The program was implemented in New Mexico in 2004 through a five-year $17 million dollar federal grant from the Substance Abuse and Mental Health Services Administration (SAMHSA) Center for Substance Abuse Treatment. SAMHSA awarded the grant to the Office of the Governor and the grant is administered by the Behavioral Health Services Division via the Value Options contract. The state in turn contracted with Sangre de Cristo Community Health Partnership (SDCCHP) to implement the program in NM. Federal funding for the program ends September 2008. When applying for the grant, the State indicated they would seek to sustain the program with state funding after the five years grant period ended. Over the 5 year SAMHSA-CSAT funding period, SBIRT services have been provided in 35 locations throughout the state in 18 primary care sites, 2 public health sites, 12 school based health centers, 2 IHS sites and 1 rural hospital. SDCCHP has employed, trained and placed 24 masters degree level behavioral health consultants at these sites to provide SBIRT services on location.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Topic</td>
<td>Discussion</td>
<td>Action/ Follow-Up/Agenda Items</td>
</tr>
<tr>
<td>-------</td>
<td>------------</td>
<td>-----------------------------</td>
</tr>
<tr>
<td></td>
<td>A power point presentation was reported to the Collaborative which outlined the NM Screening Brief Intervention and Referral to Treatment (NM-SBIRT) Program. The topics were:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Current Success of the NM SBIRT Program</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Outcomes/Benefits to Patients from the NM SBIRT/SDCCHP Project</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Community support to have the program continue In New Mexico: Comments from NM SBIRT Partner Site</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• NM SBIRT Clinical Partner Sites</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Utilization of NM SBIRT Telehealth Network</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• NM SBIRT Telehealth Network hours of Utilization January 1, 2006 to September 1, 2008</td>
<td></td>
</tr>
<tr>
<td>Public Input</td>
<td>Peter Cubra- Handout- Mr. Cubra hand delivered a letter addressed to Secretary Alfredo Vigil/DOH, Secretary Pam Hyde/HSD, and Linda Roebuck/BHC regarding CCSS Services. It was not distributed to the public.</td>
<td></td>
</tr>
<tr>
<td>Adjourn</td>
<td>4:20 p.m.</td>
<td></td>
</tr>
</tbody>
</table>